

Engaging donor events

20 ideas for virtual or hybrid fundraising

Event fundraising has moved to the next level with the increase of both virtual and hybrid events. If you're stuck in a rut with your event fundraising ideas, this list is a great resource to kick-start your team's brainstorming session.

20 virtual (and hybrid) event ideas

- **1. Gaming events**. Think trivia, streaming board games, Bingo. Charge an entry fee and don't forget the leader boards!
- **2. Happy hour or dinner**. Ticket price can include a drink kit or recipe list and ingredients sent ahead of the event.
- **3. Panel discussion**. Host an educational event with panelists, workshops or general Q&As from participants.
- **4. Dance-a-thon**. Or any "a-thon" event ... walk-a-thon, run-a-thon, etc. Livestream in real time or host a culmination event online
- **5. Fitness challenge**. Push-up contests, number of miles walked, bicycle challenge—the ideas are endless here!
- **6. Gala**. Live or recorded, these can include speakers, silent auctions, raffle tickets, musical performances and videos.
- 7. Social media takeover. Have a celebrity, volunteer or executive director take over your social media for the day (or week) to engage with followers and encourage donations.
- **8. Scavenger hunt**. Map out a hunt with special prizes. Can be online 'markers' or in-person/around the community 'markers'.
- **9. Streamed speech, podcast or interviews**. Interview a guest author, celebrity or expert; record the session and stream live.
- **10. Telethons**. Get a host of people involved for an all-night, live-streamed telethon with various performances.
- **11. IGTV or IG Live**. Go live on social media with interviews, behind-the-scenes clips or Q&As. Share online donation links.
- **12. Celebrity silent auction**. Have a celebrity host auctioneer or make a celebrity event (hosted dinner, meet-and-greet) the main auction prize.
- **13. Musical performance**. This could be a talent show event or an event that showcases local musicians in your community.

- **14. Movie premiere**. Watch the latest movie as a group! Earmark a percentage of ticket prices for your organization.
- **15. Virtual tours**. Show off your new facilities or introduce key staff members by way of an exclusive, online tour event.
- **16. Comedy show**. A great date night option! Use comedians from your organization or a community comedy troupe.
- **17. Book club**. Host a community book club; donate-to-participate or ongoing P2P-type event based on books read.

Keep in mind...

Any of the ideas listed can be done exclusively online (virtual) or as a hybrid option. Think about how you can involve those online and those in-person through streaming, live chats, Q&A, links out to social media, etc. In-person attendees, for example could be part of a 'limited time' offer or 'exclusive tickets' audience whereby a smaller number of attendees are invited in-person versus online. It's one way to maximize different event ticket price points and keep in-person numbers small if that is a consideration you need to make for specific audiences or social distancing parameters that may be in play.

- **18.** Awards show. Sell tickets and sponsorships to a virtual awards show. Recognize top donors, volunteers or others in your sector making waves in the community.
- **19. Virtual collection drive**. Establish a remote collection point and ask people to drop off donated items. Give recognition to those who participate. This can be a P2P-type event, too.
- **20.** Painting class. Bring in a resident artist or local painting company. Sell tickets ahead of time and distribute painting kits prior to the event date.

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